

# Chime Group Holdings Limited

## Additional Statements to the 2015 Financial Accounts

### KPIs

# KPI's

## **Average Fee per Client**

Average fee per client for 2015 was £122,000, compared to £111,000 in 2014. 304 clients paid us over £100,000 in 2015 compared to 279 in 2014. Our largest client represented 8.0% of total operating income (2014: 8.6%). The breadth and quality of our client list continues to improve and our top 30 clients now represent 41% of total income in line with 2014.

## **Income from Shared Clients**

The Group acted for 1,687 clients in 2015, the same as in 2014. 307 of these clients used more than one of our businesses (2014: 294) which represented 69% of total operating income (2014: 71%).

## **Income from Overseas Offices**

Income from overseas offices now represents 21% of operating income, this compares to 22% in 2014. International expansion continues to be a major part of our growth strategy.

Note: Client information is provided for full year 2015 and are compared to 2014 full year information of Chime Communications plc